

Dear Friend of the Southern Appalachian Labor School:

Now has come the time when we must ask good friends of SALS for long-term support. May we please count on your legacy to "Protect and Continue SALS"?

This is an especially important time for us. Tough challenges for us and those we serve are on the table now and in the future.

Growing older can be a wonderful thing. We should be wiser and more experienced. We should have more time for family and friends. Unfortunately, that is not true for everyone. Many around us face serious problems like hunger, financial difficulties, being insecure in their homes, and the despair that comes from loneliness and isolation. Many have to deal with the loss of their home, their spouse, and their sense of purpose in life. Your legacy to "Protect and Continue SALS" will permit us to reach out to people in need and help improve the quality of their lives. Your legacy will help us do this, thanks to our programs that work to:

- *Prevent Hunger: People are at risk of going hungry, forced to skip meals, buy poor-quality food, or choose between paying for medicines or groceries. SALS has two pantries and distributes food.

- *Fight Poverty: People lack adequate financial resources to meet all of their basic needs. To address these financial hardships, we fight for the rights of workers, provide crucial job training and placement programs, and help people manage their limited incomes to make ends meet.

- *Ensure Adequate Housing: People cannot afford safe, adequate housing. SALS Housing has repair, rehab, and new construction programs.

- *Preserve Academic Achievement: Five elementary schools in our area closed. SALS provides Accent Education after school and summer school programs for "at promise" children in a large rural service area in the southern West Virginia Coalfields.

- *Build Community: People are experiencing isolation, (a major cause of poor health), drug abuse, and anger. SALS helps "keep hope alive", create self-esteem, and re-build community.

With your legacy we will be able to continue this work. But we need your help and that is why we are asking you to include SALS in your legacy. Together, I'm confident that we can continue to "Make A Difference".

Thank you! Please scroll down for all pages that follow.

John David 
Director/Southern Appalachian Labor School

LEAVING A LEGACY TO SALS
BEQUEST INFORMATION

Our Legal Name: Southern Appalachian Labor School
Our Address: P. O. Box 127, Kincaid, WV 25119
Our IRS Tax Identification Number: 55-0620198

We are a tax-exempt, charitable 501(c)(3) organization.

I. SAMPLE LANGUAGE FOR A BEQUEST

This language is for illustration purposes only. Always consult your professional advisor or attorney when making or revising your will.

A. RESIDUARY BEQUEST

Residue is a term used to describe the portion of your estate that remains after all debts, expenses and specific bequests to others have first been fulfilled.

"I give to the Southern Appalachian Labor School, in Kincaid, West Virginia, Tax ID# 55-0620198, (all or _____ percent of) the rest, residue and remainder of my estate for its general purposes."

SPECIFIC BEQUEST

"I give to the Southern Appalachian Labor School in Kincaid, West Virginia, Tax ID# 55-0620198, the sum of \$ _____ for its general purposes."

B. DONATION OF REAL ESTATE BY WILL

"I leave to the Southern Appalachian Labor School, the real property described as follows: (property description). I direct my Executor/Personal Representative to sell the above-described real property and distribute the proceeds to the Southern Appalachian Labor School in Kincaid, West Virginia.

C. DONATIONS OF LIFE INSURANCE, IRA OR OTHER RETIREMENT PLAN

Assets such as life insurance and a pension plan typically pass through "beneficiary designation", as opposed to being disposed of through a will. A beneficiary designation is a contract between you and your insurance company or pension plan administrator to transfer the asset at your death to the person(s) or institution(s) you have designated.

Ways to give:

1. Name us a beneficiary of the policy: This gift is as simple as updating your beneficiary designation form with the policy holder. You can designate us as the primary beneficiary for a percentage or specific amount. You can also make us the contingent beneficiary so that we will receive the balance of your policy only if your primary beneficiary does not survive you.
2. Make an outright gift of an existing policy: You can name us as owner and beneficiary of an existing policy as well as take out a new policy and irrevocably name the Southern Appalachian Labor School as owner and beneficiary of the insurance contract.

To designate the Southern Appalachian Labor School as the beneficiary of such an asset, you should contact your insurance company or plan administrator and request a "change of beneficiary" form. You will need to complete the form and return it to them, using Tax ID# 55-0620198 for the Southern Appalachian Labor School.

D. DONATIONS VIA A BANK ACCOUNT

Giving through your bank account is a common tool that can help further the work of the Southern Appalachian Labor School.

How to give through your bank account:

1. Name the Southern Appalachian Labor School as the "payable on death" beneficiary of a bank account.
2. Close your bank account and donate the funds to the Southern Appalachian Labor School.

II. Stock Giving Instructions

Your broker may electronically transfer the gift directly to our account at United Brokerage Services as follows:

*Southern Appalachian Labor School Account #7398-3910
United Brokerage Services, Inc.
514 Market Street
Parkersburg, West Virginia 26101

*Contacts at SALS:
John David 304.250.7627
Email: jdavid@citynet.net
Marcus Wilkes 304.222.1145
Email: marcone0900@gmail.com

*Contact at United Brokerage:
Greg Dennis 888.424.6158
gdennis@united-brokerage.com

Please note, it is important that you (or your broker) alert SALS via PHONE (304.250.7627) or E-Mail: (jdavid@citynet.net/marcone0900@gmail.com) that the gift is being transferred to our account, as the stock will arrive without identification. Please include a mailing address for where we can send a tax receipt.

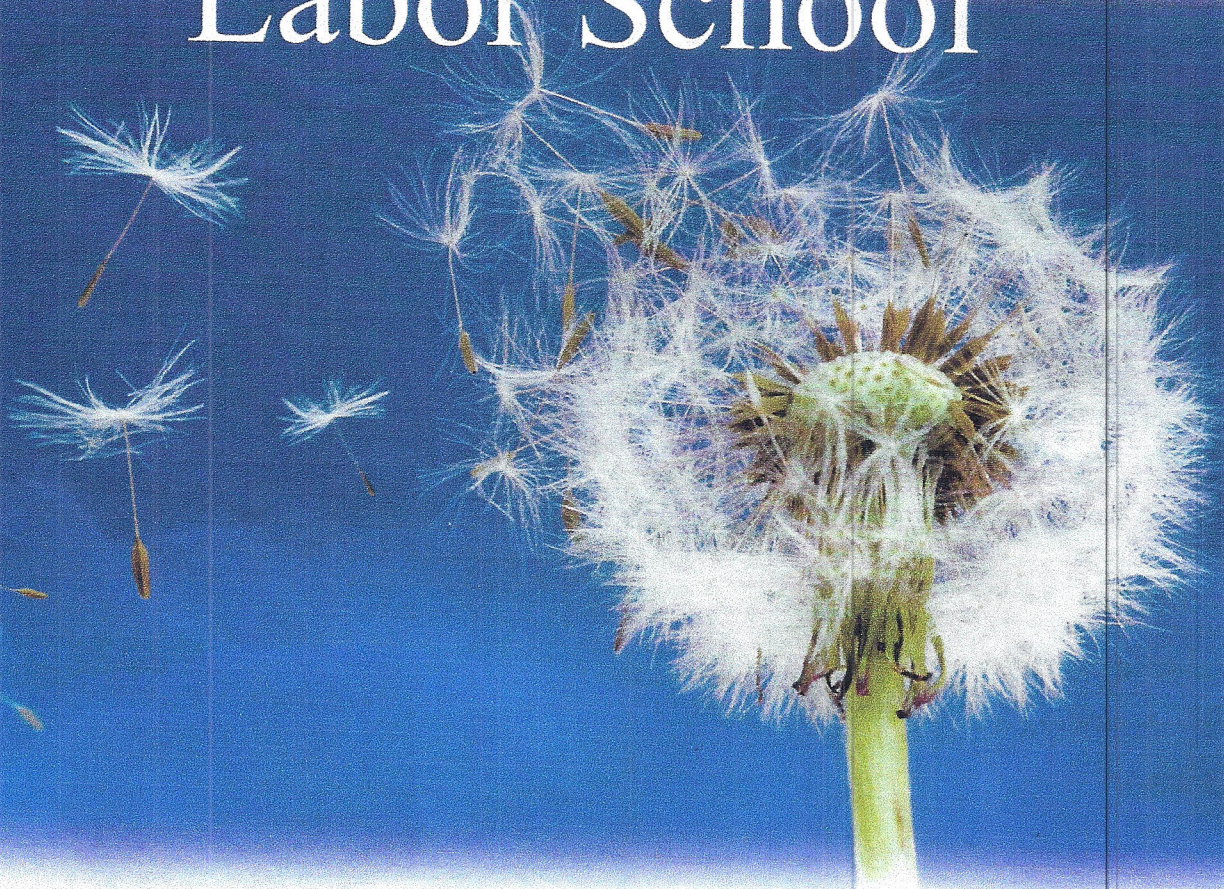
Once your stock gift is processed, a tax receipt will be mailed out stating the name of the stock, the number of shares, and the date it was received by SALS. Your tax advisor should determine the value of the gift.

Southern Appalachian Labor School: Employer Identification number is 55-0620198

Thank you for your help to Protect and Continue the Southern Appalachian Labor School (SALS)!!

For more information about leaving a bequest to SALS, please contact: John David, jdavid@citynet.net or Marcus Wilkes, marcone0900@gmail.com or call 304.250.7627.

Southern Appalachian Labor School



THE MISSION OF THE SOUTHERN APPALACHIAN LABOR SCHOOL (SALS) IS TO PROVIDE EDUCATION, RESEARCH, AND LINKAGES FOR WORKING CLASS AND DISENFRANCHISED PEOPLE IN ORDER TO PROMOTE UNDERSTANDING, EMPOWERMENT, AND **CHANGE**.

SALS is COMMITTED to developing a REAL comprehension of the SOCIAL, ECONOMIC and LEGAL STRUCTURE which AFFECTS the LIVES of Appalachian **PEOPLE**.

